

ERM (Environmental Resource Management) is seeking an experienced and motivated Senior Consultant, Land Services based in Rolling Meadows, IL to support efforts on pipeline and electric transmission projects. The ideal candidate will be responsible for business development and technical oversight and project management for Land and Right-of-Way projects. This would include overseeing the negotiation and securing of legal land agreements (rights-of-way, leases, grants, fee purchases, etc.) necessary for the construction, operation and maintenance of facilities on behalf of our clients. This is an excellent opportunity for a career professional to join a growing and exciting service team, as you build a rewarding career path with a global environmental leader, or broader sustainability consulting.

#### RESPONSIBILITIES:

- Oversee the negotiation and securing of legal land agreements (rights-of-way, leases, grants, fee purchases, etc.) on behalf of our Clients from affected landowners, whether they are private owners, corporations or government agencies, to permit the construction of facilities, transfer of assets, etc.
- Advise, liaise and make recommendations to clients' project teams on strategic and complex land and right-of-way issues.
- Work on multiple projects to manage ERM's execution of scope/budget/schedule to meet client's expectations and ensure high quality standards on project deliverables.
- Support preparation of proposals, including development of scopes and cost estimates, and participate in business development with existing clients, new clients and identified leads.
- Assist with performing, overseeing or reviewing deed and title research and investigations.
- Act as liaison between affected property owners and our Clients.
- Assist in performing, overseeing or reviewing land valuation studies or their equivalent, but excluding appraisals.
- Support with preparing and submitting applications for various permits, licenses and bonds (road/railroad crossings, driveway permits, building permits, heavy hauling permits, etc.).
- Aid with investigating damage claims, damage assessments and settlement negotiations.
- Assist in supervising staff and third party land agents or other subcontractors.
- Communicate with subcontractors, permitting agencies, and clients related to project activities.
- Develop proposals, budgets, project plans, schedules, progress reports, scopes of work and other bid documents.
- Responsible for business development and expanding the Land and Right-of-Way Team.
- Support resource loading, work flow management and budget management.
- Manage project land budgets and prepare regular reports on financial progress.
- Mentor junior level consulting staff to develop their skill sets.

#### REQUIREMENTS:

- Four-year college degree in related field, with 10+ years of related work experience.
- IRWA registered.
- Ability to identify risks and solutions to resolve conflicts.
- Bargaining and negotiation experience.
- Demonstrated ability to communicate effectively, speak persuasively and develop rapport internally and externally.

- Experience preparing reports, letters, memos, standard forms and agreements.
- Deadline oriented and adaptable to diverse environments (i.e. construction work areas, inclement weather, etc.).
- Understanding of varying state and local laws concerning ownership, laws of descent, storage rights, property rights and eminent domain.
- Working knowledge of pipeline, electric transmission line or other facility construction practices, in addition to types of local land use controls, health and safety requirements, and wetland, cultural and other environmental regulations.
- Ability to prioritize and meet deadlines in a demanding work environment.

TO APPLY:

[https://erm.wd3.myworkdayjobs.com/ERM\\_Careers/job/Rolling-Meadows-Illinois/Senior-Consultant--Land-Services--Mid-Senior-Level-\\_R00005484](https://erm.wd3.myworkdayjobs.com/ERM_Careers/job/Rolling-Meadows-Illinois/Senior-Consultant--Land-Services--Mid-Senior-Level-_R00005484)

Who We Are:

As the world's leading sustainability consulting firm, ERM is uniquely positioned to contribute to the environment and society through the expertise and energy of our employees worldwide. Sustainability is what we do, and is at the heart of both our service offerings and how we operate our business. ERM and our partners are driven by a dynamic vision: By 2021 we will be the clear leader in our chosen markets, we will double in value and we will deliver on our promises to our clients, our people and our investors. For our people, our vision means attracting, inspiring, developing and rewarding our people to work with the best clients and on the biggest challenges, thus creating valuable careers. We achieve our vision in a sustainable manner by maintaining and living our ERM values that include Accountability, Caring for our People, Client Focus, Collaboration, Empowerment, and Transparency.

Please submit your resume and brief cover letter.

ERM does not accept recruiting agency resumes. Please do not forward resumes to our jobs alias, ERM employees or any other company location. ERM is not responsible for any fees related to unsolicited resumes.

ERM is proud to be an Equal Employment Opportunity employer. We do not discriminate based upon race, religion, color, national origin, gender, sexual orientation, gender identity, age, status as a protected veteran, status as an individual with a disability, or other applicable legally protected characteristics.

Thank you for your interest in ERM!

Nancy Santopetro at [Nancy.santopetro@erm.com](mailto:Nancy.santopetro@erm.com)