



19210 S. Vermont Avenue, Building A, Suite 100
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Course 203: Alternative Dispute Resolution January 22-23, 2019 Downers Grove, IL



Course 203: Alternative Dispute Resolution

Course Description:

This course provides the right of way professional with information regarding alternate methods to resolve negotiation disputes. Participants will learn how to identify different alternative dispute resolution (ADR) methods and how to recognize each method's strengths and weaknesses. Participants will also learn how to bust through deadlock, how to save money when negotiations are not successful, and how to avoid getting involved in court proceedings.

Course Level:

Intermediate

Course Tuition Includes:

Participant Manual

Topics:

- The "Getting to Yes" dispute resolution principles
- How to identify sources for, and examples of objective criteria to resolve disputes
- The relationship between ADR and eminent domain/expropriation
- How to employ processes and procedures to succeed at ADR
- How to bust through deadlock
- How to minimize financial loss when negotiation is not successful

Recommended Materials:

- Successful Communication and Negotiation Textbook (separate purchase; available through IRWA's Publication Store)
- Getting to Yes – Negotiating Agreement Without Giving In Textbook, by Roger Fisher and William Ury, Penguin Books (separate purchase; available through amazon.com, or other retail outlets)

Who Should Take This Course:

This course is intended for right of way professionals who want a better understanding of ways to reach settlement when the negotiation process is not successful.

Last Name First Name

Title

Company Name

Address

City, State, Zip/Postal Code

(____)____ - _____ Yes No _____
Phone Member Member ID Number

Email Address

If payment includes the fees for registrants other than yourself, check here:
(Please submit names of other registrants on a separate paper along with this form)
Will you also be attending? Yes No

Member Tuition	Non-Member Tuition	Total Tuition Amount
\$415.00	\$520.00	_____

Total Member Registrants: _____
Total Non-Member Registrants: _____

PRINT NAME AS IT APPEARS ON CARD: _____ 3-DIGIT CVV: _____

AMEX MC VISA Card #: _____ EXP: _____

SIGNATURE: _____ Date: _____ Amount to be Charged: _____

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Sponsor: IRWA Chapter 12
Date: January 22-23, 2019
Time: 2 days – 8 AM to 5 PM Daily
City: Downers Grove, IL

Class Location:
Illinois State Tollway Authority
Headquarters
2700 Ogden Avenue
Downers Grove, IL 60515
Phone: (844) 311-1511

Four Ways to Register:
Online: www.irwaonline.org
Fax: (866) 388-7419
Phone: (310) 538-0233, x138
Contact Course Coordinator

Accommodations:
Contact course coordinator for hotel suggestions.

Course Coordinator:
Smed Bernard
2706 East 76th Place
Chicago, IL 60649
Phone: (844) 311-1511
Email: smed@1staerow.com

Course Instructor:
Richard D. Schreiber practices real estate law in Missouri and Illinois. He has over twenty years experience in all parts of the discipline: title work and litigation; contract negotiations for both buyer and seller; leases, utility and pipeline right of way and land acquisition. He has wide ranging jury trial experience in eminent domain matters, and is a successful appellate advocate. Schreiber has taught business law at local colleges, and lectured to professional groups, and has been a qualified legal instructor for the IRWA since 1988. He is a member and past president of Gateway Chapter 37.

Cancellation Policy: All classes scheduled by IRWA are subject to cancellation. All class registrants must contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be cancelled at any time (for reasons including, but not limited to, insufficient registration, Instructor emergencies or other issues beyond the control of the chapter and/or IRWA). Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid class tuition. IRWA and its chapters assume no other registrant liability resulting from class cancellation.

Tuition Refund Policy: Written notification of intent to cancel registration must be received via email by both the Course Coordinator and IRWA Headquarters Education Staff (education@irwaonline.org) prior to the class start date in order to be eligible for a tuition refund. A full tuition refund will be issued if notice is received 15 days or more prior to the class start date; a 75% refund will be issued if notice is received less than 15 days prior to the class start date, and no refund will be issued for notice received on or after the class start date.